

## Summit Earns High Marks on Morningstar Rating

### Rating indicates high potential as a vendor in the asset-valuation market

DES PLAINES, IL — November 1, 2017 —Summit Valuation Solutions, a subsidiary of The William Fall Group, recently announced today that Morningstar Credit Ratings, LLC has affirmed the company's MOR RV3 residential vendor ranking in the asset-valuation market. Morningstar's forecast for the ranking is Stable. Morningstar began rating Summit last year.

"We're satisfied with this rating and feel that the analysts at Morningstar performed a comprehensive analysis that highlights many of our strengths as a company," said Ron Ahlensdorf, Jr., Summit Valuations President. "In particular, we were pleased to see in the report that Morningstar feels our flexible business model and technology platform provide a solid foundation for growth, which is exactly what we plan to do."

Morningstar said it based its affirmation on four key factors: Summit's workflow technology, its experienced management team, the firm's professional staff, compliance and risk management, and quality assurance. In particular, the Morningstar was impressed with Summit's vendor oversight.

"The affirmed ranking also reflects the company's comprehensive reviewer-based vendor oversight program for selecting, vetting, and managing vendor performance," Morningstar said in its report. "[Summit] has developed in-depth vendor selection criteria and scorecards that effectively measure vendor performance as reflected in its execution of service-level agreements with its customers. The company's technology platform provides the company with a system that embeds comprehensive quality-assurance standards internally as well as the flexibility to customize work orders pursuant to customer directives."

The agency pointed out that Summit has enhanced its compliance training program, added additional quality-assurance review staff, and relocated to a larger corporate location in Illinois that provides for continued growth, all over the past 12 months. Further, Summit has continued to grow and diversify its client base and has experienced no client turnover during the past 18 months.

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### ABOUT THE WILLIAM FALL GROUP

Based in Toledo, Ohio, The William Fall Group has delivered legendary quality to the real estate industry since 1975. Through its subsidiaries, Valuation Partners, Summit Valuation Solutions and WFG, The William Fall Group provides a full range of residential and commercial appraisals, vendor management, appraisal reviews, collateral assessment, broker price opinions, and appraiser-assisted products to the mortgage industry. Valuation Partners is a national appraisal management company with access to over 20,000 independent fee appraisers in all 50 states. Summit Valuation Solutions is a nationwide provider of alternative valuation services with particular expertise in loan servicing and capital markets. WFG is a valuation services company with over 150 staff appraisers. For more information about The William Fall Group, please contact Keith Goatley at [kgoatley@williamfallgroup.com](mailto:kgoatley@williamfallgroup.com). For media inquiries, contact:

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